

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended*

For Six Month Period Ending December 31, 1974  
(insert date)

Name of Registrant

Registration No.

United States-Japan Trade Council

929

Business Address of Registrant

1000 Connecticut Avenue, N.W.  
Washington, D.C. 20036

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐ **not applicable**

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Katsuhiko Fujiwara	Economist	12/15/74

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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Hiroya Ichikawa	4515 Willard Avenue Apt. 1816 South Chevy Chase, MD 20015	Economist	12/6/74

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## II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

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9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Japanese Government

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## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japanese Government - see attachment, pages 1 - 10

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japanese Government

The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
August 5, 1974	Japanese Government, thru	For promotion of the	\$29,500.00
August 15, 1974	Japan Trade Promotion	interests of the	80,000.00
August 23, 1974	Office	Government of Japan in	14,500.00
September 25, 1974	"	the fields described	25,022.00
October 17, 1974	"	in Exhibit B of the	80,000.00
November 15, 1974	"	Registration State-	25,500.00
December 13, 1974	"	ment	25,022.00
December 13, 1974	"	"	6,856.84

Note: In addition to the above, \$14,811.40 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

Total \$286,400.84

## 14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received anything of value<sup>4</sup> other than money, from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
July 1 -	Jean Choate	salary	\$7,679.40
December 31, 1974	Katsuhiro Fujiwara	"	9,348.77
"	Noel Hemmendinger	"	11,938.19
"	Hiroya Ichikawa	"	1,068.26
"	Eugene J. Kaplan	"	12,937.44
"	Susan MacKnight	"	6,802.56
"	Allan Schlosser	"	11,917.08
"	Nelson Stitt	"	13,377.53
"	H. W. Tanaka	"	4,426.87
"	Allen Taylor	"	17,524.65
"	various clerical and research personnel	"	16,610.52
"	Scott Runkle	general public relations	10,171.50
"	Charles von Loewenfeldt, Inc.	West Coast representative & general public rela.	45,308.49
"	Donald Lerch & Co., Inc.	agricultural public "	9,000.00
"	Stitt, Hemmendinger & Kennedy	legal and research	7,200.00
"	William Dazey	South West representative	2,400.00
"	H. Okada	For operating the Japan Trade Promotion Office	1,600.00
"	GHI	hospitalization	3,310.08
"	H. G. Smithy Co.	rent	10,095.00
"	various	taxes	3,634.85
"	"	books and periodicals	2,771.58
"	"	office equipment	331.54
"	"	general office	1,222.88
"	"	statistical data and miscellaneous services	1,766.70
"	"	travel	2,453.82
"	"	research and reports	2,370.00
"	"	pamphlets and related	20,217.68
"	"	postage and phone	11,478.35
"	"	social, memberships, etc.	6,181.35

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Total \$255,145.09

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japanese Government  
Foreign Ministry  
Tokyo, Japan

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<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  
Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japanese Government

Approximately \$115,000 (estimated on basis of ratio  
to total activities)

Six month period

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☒ Magazine or newspaper ☒ Motion picture films ☒ Letters or telegrams  
articles  
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other ☒ Lectures or  
publications speeches

☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries  
☒ Legislators ☒ Editors ☒ Educational institutions  
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

## VI - EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes ☐ No ☐

Exhibit B<sup>7</sup> Yes ☐ No ☐

not applicable

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

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27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

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The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

\_\_\_\_\_  
Noel Hemmendinger  
\_\_\_\_\_  
Allen Taylor  
\_\_\_\_\_

Subscribed and sworn to before me at Washington, D.C.

this 8<sup>TH</sup> day of September, 19 76

\_\_\_\_\_  
John C. Choate  
(Signature of notary or other officer)

My Commission Expires June 30, 1977

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<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

## Answers to Questions 11 and 12

### 1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports) in Supplemental Statement for period ending June 30, 1971.)

#### Congressional Reports

From July 1 through December 31, 1974, the Council issued 86 daily reports on Congressional activities of interest. (Nos. 95 - 83)

#### Council Reports

During the period, the Council prepared 39 Council Reports of a general nature. (Nos. 45 - 83)

- 45 Administrative Guidance the Key Issue in Indictment of Japanese Oil Companies
- 46 Conversion of Tariff Schedules of the United States into Brussels Tariff Nomenclature
- 47 The GATT Multilateral Trade Negotiations -- Clearing the Decks
- 48 Revocation of Treasury Department Dumping Findings
- 49 Customs Court Holds Import Surcharge Invalid
- 50 Joint Japanese-American Statement on International Economic Policy
- 51 Official Actions Affecting Foreign Trade, May 27 - June 28, 1974
- 52 Conversion of Tariff Schedules of the United States into Brussels Tariff Nomenclature
- 53 Customs Service Proposes New Regulations for Entries Under Item 807.00 of the Tariff Schedules of the United States
- 54 Resource Diplomacy -- The Debate Continues
- 55 U.S. Imports, by Commodity, January-December 1973
- 56 Conversion of Tariff Schedules of the U.S. into Brussels Tariff Nomenclature
- 57 Japanese Management Practices
- 58 Current and Long-Term Prospects for the Japanese Economy
- 59 Further Information on Invalidity of Import Surcharge
- 60 Energy Developments -- International Cooperation Among Oil-Consuming Nations Progresses
- 61 Official Actions Affecting Foreign Trade, July 1 - July 26, 1974
- 62 New U.S.-Japan Textile Agreement to be Concluded Shortly -- Negotiations Progress Smoothly
- 63 U.S. Exports to Japan, by Commodity, January-December 1973
- 64 U.S. Imports from Japan, by Commodity, January-December 1973
- 65 Japanese Management Practices (2nd Installment)
- 66 Official Actions Affecting Foreign Trade, July 29 - August 28, 1974
- 67 The Case Against Export Controls
- 68 Recent Trends in Japan's Trade and Balance of Payments
- 69 The Japanese Domestic Economy: Where Does It Stand?
- 70 The Prospects for International Trade -- The GATT View

- 71 U.S. Exports and Imports, by Country, January-June 1974
- 72 Senate Finance Committee Amendments Threaten Trade Negotiations
- 73 U.S. Exports, by Commodity, January-June 1974
- 74 Japan's New Industrial Structure
- 75 The Economic Summit and President Ford's Economic Program -- Some International Aspects
- 76 False Customs Invoicing
- 77 Senate Panel Clears Trade Bill; President Ford to Address Washington Rally
- 78 Conference on Building the Japanese Market
- 79 Trade Convention Addresses New International Economic Problems, Calls for Enactment of Trade Bill
- 80 Ford, Kissinger Urge Senate to Act on Trade Bill; Debate Scheduled to Begin December 10
- 81 U.S. Imports, by Commodity, January-June 1974
- 82 Inflation in Japan
- 83 International Energy Cooperation Enters a New Phase -- Prospects for a Meaningful Oil Exporter-Consumer Conference Enhanced

#### Trade Roundups

During the period, the Council issued ten reports in a series entitled "U.S.-Japan Trade Roundup", describing activities in Congress and in the Executive agencies affecting U.S.-Japan trade. (Nos. 11 - 20)

## 2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

### Publications

#### Another Aspect of Japan

A description of aspects of the Japanese economy little known in the United States. 20,000 copies distributed to the Council's entire mailing list.

#### United States Exports to Japan 1973, by Customs District of Shipment

Council's annual pamphlet providing statistical data on exports to Japan for all customs districts in the States. 15,000 copies circulated to selected portions of the mailing list.

#### United States Imports from Japan 1973, by Customs District of Entry

Council's annual pamphlet providing statistical data on imports from Japan for all customs districts in the States. 5,000 copies distributed to selected portions of the mailing list.

Japan and America: We're Talking, But Are We Listening?

The product of a two-day conference sponsored by the Council last March in Atlanta on U.S.-Japan understanding. 15,000 copies distributed to public libraries, and university, high school and junior high school libraries throughout the country.

Made in America (under Japanese management)

A reprint from the Harvard Business Review of an article by two Stanford professors on Japanese management practices in the U.S. 7,500 copies were distributed to selected portions of the Council's mailing list.

U.S.-Japan Agricultural Trade Newsletter

The fall 1974 issue of the Council's semiannual agricultural newsletter, distributed to 10,000 members of the U.S. agri-business community. Cost of writing, printing and distribution -- \$3,500.

Research

The following memoranda were prepared for the use of the Japanese Government and the Council staff:

- Temporary National Commission on Supplies and Shortages
- Changes at STR
- Commodity Developments
- Foreign Economic Policy Developments
- Cost of Living Task Force
- Economic Policy and Policy Makers in the New Administration
- Future of CIEP
- Widening the Scope of GATT Multilateral Trade Negotiations

On September 16 Council Report No. 68 "Recent Trends in Japan's Trade and Balance of Payments" was distributed to the Council's special list of key Washington officials.

On September 26 Council Report No. 69 "The Japanese Domestic Economy: Where Does It Stand?" was distributed to the Council's special list of key Washington officials.

Research was commenced on the declining U.S. share of the Japanese market and the declining Japanese share of the U.S. market in preparation for a Council publication.

Research conducted on Japan's dependence on imported resources in preparation for a pamphlet on the subject.

Research was conducted on the Japanese share of the U.S. market; a statistical comparison between the economies of Japan and other countries; Japan's dependence on imported resources; and a historical review of recent political-economic relations between the U.S. and Japan. Pamphlets are in preparation on all of these subjects.

### 3. Representation and Lobbying

(See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971.)

July 10 Council Report No. 47 "The GATT Multilateral Trade Negotiations -- Clearing the Decks" was distributed to the Council's special list of key Washington officials.

On July 22 Council Report No. 54 "Resource Diplomacy -- The Debate Continues" was distributed to the Council's special list of key Washington officials.

On July 24 the Vice President of the Emergency Committee for American Trade wrote to Allan Schlosser, Council's Legislative Director, complimenting him on his activity in helping to organize speeches on the Senate floor in support of the trade bill.

During August the Subcommittee on Asia and Pacific Affairs of the House Foreign Affairs Committee printed the record of the hearings it had conducted earlier in the year on "Oil and Asian Rivals". The record contained an exchange of letters between the Subcommittee counsel and Katsuhiro Fujiwara of the U.S.-Japan Trade Council, in which Mr. Fujiwara provided information to the Committee about negotiations between Japan and the Soviet Union on oil, gas and coal in Siberia.

On October 24 Council Report No. 74 "Japan's New Industrial Structure" was circulated to a special list of key Washington officials.

Deputy Director Noel Hemmendinger played an active role during the period in the activities of the American Importers Association with respect to problems arising under Section 592 of the Tariff Act, which provides for substantial penalties for failure to furnish information to the Customs Bureau. Hemmendinger also took an active part in the work of the lawyers committee of the TACC (Trade Action Coordinating Committee), which analyzed and circulated around Washington key sections of the proposed trade bill.

Council was active during the period in connection with the Trade Bill. Allan Schlosser took part in the strategy sessions of TACC and actively lobbied individual members of the Senate in support of the bill. On December 12, 1974, the Council, through Nelson Stitt, its Director, sent a mailgram to all members of the U.S. Senate urging them to vote for cloture (termination of unlimited debate and consequent termination of filibuster) for the Trade Bill and to vote for the bill itself. The Trade Bill was aimed at reducing barriers to trade and authorized the Executive to participate in multilateral negotiations to reduce tariffs and other barriers to imports and amended various import relief statutes, such as anti-dumping legislation. Schlosser worked with representatives of liberal

✓ trade organizations in support of the Ex-Im Bank extension and in opposition to the protectionist oil cargo preference bill. The Ex-Im bill was passed, while the ship-American measure was vetoed.

Schlosser opposed export controls on commodities important to Japan in the Export Administration Act extension. On this issue he contacted Senator Stevenson and his staff counsel, Stan Marcuss, as well as Representative Ashley and his staff aide Joseph Jasinski.

#### 4. Conferences

(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

On October 8 Council organized a conference on Agricultural Trade with Japan in Kansas City. Nominal co-sponsor was the Board of Trade of Kansas City. The subjects discussed included Japanese market demand for beef, pork, soybeans, grain, wheat and processed foods. Speakers included the Japanese Ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on the subjects discussed. Mr. David Mears of the Foreign Agriculture Service, U.S. Department of Agriculture, speaking for David Hume, the Director of the Service, delivered an address entitled "The Case for Liberal Trade". Approximately \$9,900 was spent in presenting this symposium.

Council was heavily occupied during the period in preparations for two major conferences scheduled for early 1975 -- one in Tokyo and the other in New York.

- a. Allen Taylor and Charles von Loewenfeldt spent a week in Tokyo during November laying the groundwork for a Council symposium scheduled for March 24-27 in Tokyo. They met with officials of Gaimusho\*, Keidanren\*, Japan Air Lines, Japan Economic Research Center, Japanese Chamber of Commerce, JETRO\*, MITI\*, Japan Travel Bureau, American Embassy and American Chamber of Commerce in Japan. Preliminary arrangements were made on speakers, panelists, hotel space, etc.

25,000 copies were distributed throughout the United States of a brochure describing the two-week program in Japan of which the symposium is a part. Co-sponsorship of the program was obtained from approximately 50 U.S. organizations, and over 150 others were contacted to obtain publicity for the program. In spite of extremely vigorous promotional efforts by the Council, comparatively few reservations for the program had been received by the end of the period, due primarily to the current severely depressed state of the American economy. A final decision on the Japan program will be made at the end of January.

- \* Gaimusho - Ministry of Foreign Affairs
- Keidanren - Japanese Federation of Economic Organizations
- JETRO - Japan External Trade Organization
- MITI - Ministry of International Trade and Industry

- b. Preparations were also begun for a U.S.-Japan economic conference to be held in New York on May 5 and 6. Hotel space has been acquired (Waldorf Astoria), a tentative agenda has been prepared, and Professor Henry Rosovsky, dean of Harvard's College of Liberal Arts and Sciences and a leading Japan expert, has agreed to act as chairman. Other Japan experts will be recruited, papers will be assigned and promotional activities commenced in early 1975. It is expected that the conference proceedings will be published in the form of a pamphlet or a book.

## 5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

On October 16, Eugene Kaplan, Council economist, spoke on government-business relations in Japan before a meeting of the Japan Program of the Business Council for International Understanding of American University in Washington, D.C.

On October 18 Katsuhiro Fujiwara, Council's economic research consultant, spoke to a meeting of corporation executives organized by the Brookings Institution in Washington on the "Impact of Inflation in Japan".

On November 18 Mr. Fujiwara addressed a group of investment analysts at a seminar held at the International Club in Washington on current economic conditions in Japan.

On November 20 Nelson Stitt and Eugene Kaplan addressed a conference on Building the Asian-American Market in 1975, sponsored by the School of Advanced International Studies of Johns Hopkins University in Washington. Stitt's subject was "A Wider Look at the Japanese Market" and Kaplan's was "Myths and Realities of the Japanese Market". Minister Nishida of the Embassy spoke at the same conference on "Japan's Economic Outlook and Government Policy".

On November 21, Mr. Fujiwara served as a panelist at a conference on Japanese and American multinational enterprises sponsored by Fletcher School of Law and Diplomacy of Tuft University in Boston.

On December 30 Eugene Kaplan presented a paper entitled "The Political Economy of the Japanese-U.S. Relationship" at the annual meeting of the Allied Social Science Associations in San Francisco. It is the Council's intention to publish this paper in pamphlet form in early 1975.

## 6. Preparation of Speech Drafts

(See preface to answer to Question 11, Section 6 (Preparation of Speech Drafts) in Supplemental Statement for period ending June 30, 1971.)

Council prepared a speech for Minister Nishida for delivery on November 20 before the Conference for Corporation Executives in Washington, D. C.

7. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle

Prepared a backgrounder in July entitled "Japan Cuts Inflation Rate Drastically; Exports Rise as Prices Stabilize".

Prepared a backgrounder in August entitled "President Ford Plans Trip to Tokyo, Underscores New Importance of Japan as Major U.S. Supporter for Liberal World Trade System". Both of these backgrounders were submitted to four or five business editors and political columnists for use in editorials and columns.

Prepared a backgrounder entitled "Japan Reduces Wholesale Price Inflation to 1% Monthly, Less than Third of Present U.S. Level." This was released as a Council press release and sent to key columnists and editorial writers with personal cover letters, including Bernard Cutler (Scripps-Howard) and Joseph Kraft (syndicated columnist).

Prepared two special backgrounders for use in the press kit provided by the Embassy to U.S. correspondents accompanying President Ford to Japan. One was entitled "President Ford Trip, Passage of Trade Bill Highlight Importance of Defending Open Trade System"; the second was entitled "Japan Bringing Inflation Under Control, Despite the Sharp Cost Rise in Imports of Oil, Food, and Raw Materials". In addition, the press kit, issued to about 200 U.S. reporters, contained copies of "Introduction to Japanese History", which was written by Runkle.

During December was active in conjunction with the Council's legislative director in stirring up newspaper support for the trade bill, a bill aimed at reducing barriers to trade which authorized the Executive to participate in multilateral negotiations to reduce tariffs and other barriers to imports and which amended various import relief statutes, such as anti-dumping legislation. Prepared a backgrounder entitled "Ford, Kissinger Push Passage of Trade Bill; U.S. Negotiating Authority Needed to Prevent Protectionist Chain Reaction". This backgrounder was provided to editorialists and columnists, and either resulted in, or contributed to, the following: an editorial in the Washington Star-News of December 6, entitled "The Trade Bill", an editorial in the New York Times of December 9 entitled "Vital Trade Reform", a column by Joseph Slevin, "It's Now or Never for Administration's Trade Bill", appearing in the Philadelphia Inquirer and another estimated 30 papers on December 10, a column by Marquis Childs, entitled "No. 1 Concern of Congress --- the Trade Reform Act", which appeared in the Baltimore Sun and another estimated 100 papers on December 11th, a final editorial in the New York Times, entitled "Cloture on Trade", on December 13. This appeared on the day of the critical vote granting cloture (cutting off debate) and making a vote possible. There was also an editorial in the Pittsburgh Press and some 20 other Scripps-Howard papers on December 17th following the passage of the Trade Bill.

8. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.)



The program for 1974 was estimated to have included 13 distributions ranging from 8 two minute clips to two full length documentaries. These films were shown through NBC and independent stations, an estimated coverage of 80 stations) with a viewing audience estimated as going from 14 million (for those with the least exposure) to 50 million (for three clips that were used on NBC's syndicated service).

Charles von Loewenfeldt

On July 9 submitted a report on distribution and usage of film clips and documentary films produced for the United States-Japan Trade Council.

Submitted a working script for a documentary film entitled "A Day for All People" describing a Japanese election campaign.

Submitted a complete report on 1974 distribution and usage of films produced for the United States-Japan Trade Council for American television. The report documents the distribution of eight newsclips, two 5-minute documentaries, one 15-minute documentary, and two 30-minute documentaries, which will be seen by millions of viewers throughout the United States.

Sent to TV stations throughout the country promotional brochures describing the free films available on Japan for showing on public affairs TV programs.

Submitted on December 20 the script of a 30-minute documentary film "Growing Up in Japan."

Submitted on December 24 the script for a 15-minute film entitled "24 Hours in Japan."

The following films were distributed:

<u>Name</u>	<u>Release Date</u>
Foreign Language Training - films clip	July 17
Japan's Earliest Business - film clip	August 15
Tokyo Firefighters - film clip	August 15
Japanese Rock Music - film clip	September 9
Americans in Japan - film clip	September 19
Tokyo's Crime Fighters - film clip	November 14

9. Luncheons

(See preface to answer to Question 11, Section 9 (Luncheons) in Supplemental Statement for period ending June 30, 1971.)

On September 4 Council gave a luncheon for members of a Japanese anti-trust policy study mission, which was visiting Washington to discuss anti-trust matters with U.S. government officials and private organizations.

10. Advice to the Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Council provided the Embassy a month-by-month comparative analysis of U.S. exports to Japan, imports from Japan and the bilateral trade balance for 1972, 1973 and the first half of 1974.

Council passed to the Embassy during December a detailed expert analysis of a number of key provisions in the Trade Bill, including recommendations on needed changes.

Council provided the Embassy during December with statistical data on U.S. total exports and imports, U.S. exports and imports to Middle Eastern countries, and U.S. imports of crude oil from Middle Eastern Countries.

Scott Runkle

On December submitted a memo to the Embassy discussing the impact of a half-hour TV news documentary on ABC's Harry Reasoner show, of December 29, 1975 dealing with Japan.

11. Press Releases

See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.

On July 23 Council issued a press release entitled "U.S. Running First Trade Surplus with Japan in Ten Years". This release received greater coverage than usual in the press.

On August 7 Council issued a press release entitled "A Look Behind the Scenes in Urban Japan Reveals Great Congestion". This release was based on the Council's publication "Another Aspect of Japan".

On August 27 issued a press release describing the program of a U.S.-Japan agricultural trade conference to be held by the Council in Kansas City in October.

On September 9 Council issued a series of press releases on its publication listing exports to Japan by customs district. One general release was issued describing the country-wide impact of U.S. export to Japan, followed by a series of special releases tailored specifically for the major cities and states served by the leading ports through which goods were shipped to Japan.

On October 2 Council issued a press release entitled "Japan Reduces Wholesale Price Inflation to 1% Monthly."

12. Miscellaneous

The Journal of the American Chamber of Commerce in Japan printed in its June issue a summary of a recent Council Report on Japan's high dependence on imported farm products.

The September bulletin of the Texas Association of Steel Importers, an organization of which Mr. William Dazey, the Southwest representative of the Council is general counsel and a member of the Board of Directors, contained on its front page a series of excerpts from the Council pamphlet "Another Aspect of Japan".

On September 24 Council staff held a one-hour briefing session on U.S.-Japan economic relations for ten Japanese journalists who had come to the U.S. under the auspices of the International Press Institute.

During October the California Council on International Trade distributed to its membership copies of Council Report No. 67 entitled "The Case Against Export Controls". Charles von Loewenfeldt, the West Coast representative of the Council, is a member of the Board of Directors of the California Council for International Trade and has responsibility for its day-to-day operations.